

# Aerohive Product End of Sale Announcement

## FOR AEROHIVE NETWORKS – Worldwide

This Notice is intended exclusively for Aerohive effective **November 18, 2016**. This information is provided under non-disclosure.

### Introduction

Aerohive is announcing the end of sale for AP330, AP350, BR100, BR200, BR200LTE.

### Description

Aerohive is transitioning from the AP330 and AP350 802.11n platforms, to the AP250 and AP245X 802.11ac Wave 2 platforms respectively. Additionally, Aerohive is also consolidating its Branch Router portfolio (BR100, BR200, BR200LTE, BR200WP) to BR200WP only.

This applies to all customers using:

- AP330/AP350 on HiveManager Classic and HiveManager NG
- BR100/BR200/BR200LTE on HiveManager Classic only. There is no BR support on HMNG currently.

Please refer to the replacement matrix below for the affected accessories that are part of this announcement.

There will be no change in support terms that were purchased for these devices in the past. Services will continue through the end of the existing support contract.

Aside from the products listed above, no other products or promotions are impacted by this change announcement.

### Key End of Sale Dates

Announcement Date	Friday, November 18, 2016
End of Sale Date	Thursday, May 18, 2017
End of Life Date	Wednesday, May 18, 2022

### Applicable Regions

**Region(s)/Channel(s) Affected:** Worldwide

### Orders in Process

Aerohive will honor all purchase orders received and processed by **Wednesday, May 17, 2017**. Please convert any quotes for the affected products as shown in the list below.

Orders for the affected products will no longer be accepted starting **Thursday, May 18, 2017**.

### General Hardware End of Life Process

Aerohive Networks will provide 6 months notice prior to a product's end of sale, at which time the product will no longer be available for order. Aerohive Networks will provide support for a period of 5 years following the End of Sale date. *Aerohive will actively maintain a software release that supports this product til End of Life.* This support includes RMA (Hardware repair or replacement). After a period of 5 years, Aerohive will categorize the product as end-of-life and at that point Aerohive will cease to provide bug fixes or RMA. At Aerohive Networks discretion, hardware may be replaced with similar or equivalent product.

The product must be covered on a valid active support contract in order to receive the services. Customers can renew support on an End of Sale product as long as it was in active support as of End of Sale date. Renewals must be continuous and cannot lapse during the time between End-of-Sale and End-of-Life and re-installed later.

### Key terms

- End of life Policy: A general policy guideline covering Aerohive Networks obligations to customers for products from End of Sale announcement through End-of-Life
- End of Life: The last day that a product will be supported by Aerohive Networks
- End of Sale: the last day that a product will be available for order from Aerohive Networks

### Contact

Please contact your Aerohive sales representative for more information or if questions arise regarding this notice. Please visit Support [here](#) on our website for a full listing of End-Of-Life products.

## Replacement Matrix

Discontinued Access Points	Replacement Products
AH-AP-330-N-FCC	AH-AP-250-AC-FCC
AH-AP-330-N-W	AH-AP-250-AC-W/ AH-AP-250-AC-CAN
AH-AP-350-N-FCC	AH-AP-245X-AC-FCC
AH-AP-350-N-W	AH-AP-245X-AC-W / AH-AP-250-AC-CAN
Discontinued Branch Routers	Replacement Products
AH-BR-100-N-W-US	AH-BR-200WP-N-FCC / AH-BR-200WP-N-W
AH-BR-100-N-W-AU	AH-BR-200WP-N-W-AU*
AH-BR-100-N-W-EU	AH-BR-200WP-N-W-EU*
AH-BR-100-N-W-UK	AH-BR-200WP-N-W-UK*
AH-BR-100-N-W-20PK-US	No Replacement
AH-BR-100-N-W-20PK-AU	No Replacement
AH-BR-100-N-W-20PK-EU	No Replacement
AH-BR-100-N-W-20PK-UK	No Replacement
AH-BR-200LTE-VZ-N-FCC	AH-BR-200WP-N-FCC
AH-BR-200	AH-BR-200WP-N-FCC / AH-BR-200WP-N-W/AU/EU/UK
Discontinued Accessories	Replacement Products
AH-ACC-PWR-12W-US	No Replacement
AH-ACC-PWR-12W-EU	No Replacement
AH-ACC-PWR-12W-UK	No Replacement
AH-ACC-PWR-12W-AU	No Replacement
AH-ACC-300-ANT-KIT	No Replacement
AH-ACC-350-ANT-NART-KIT	No Replacement
AH-ACC-350-ANT-NART-2G	No Replacement
AH-ACC-350-ANT-NART-5G	No Replacement
AH-ACC-350-ANT-5	No Replacement
AH-ACC-PWR-30W-US	No Replacement
Discontinued Activation SKUs	Replacement Products
AH-ACT-AP-300	AH-ACT-AP-250
AH-ACT-BR-100	AH-ACT-BR-200WP
AH-ACT-BR-100-20PK	No Replacement
AH-ACT-BR200	AH-ACT-BR-200WP

\* Country-specific SKU will be available in January 2017