

SOLUTION OVERVIEW

# Aerohive Networks



# Aerohive® Networks Solution Overview

## Aerohive Networks Radically Simplifies and Secures Your Network Using Cloud Management, Machine Learning, and Artificial Intelligence.

We deliver continuous innovation at Cloud-speed that constantly challenges the industry norm, allowing customers to rethink what's possible. Aerohive gives you unrivalled flexibility in the deployment, management, and licensing of Cloud Managed Wireless, Switching, Routing and Security solutions.

### Aerohive in Five

1. Choice & flexibility with subscription-free cloud management, unrivalled deployment options & no feature licenses.
2. Industry leader and innovator in Cloud Management, PPSK, Private Client Groups, Software-Defined Radios, A<sup>3</sup> Secure Access Management System, Atom Enterprise-grade Pluggable AP, 802.11ax, PPSK & more.
3. Self-sufficient with no single points of failure, adaptive software protocols, machine learning & cloud-driven AI.
4. Simplicity from the get-go with plug & play, centralized management and intuitive solutions for every-day problems.
5. Applications & insights delivered through powerful APIs, leveraging network data to unlock new business intelligence & value.

### Our Latest Innovative Products and Solutions



#### 802.11ax Access Points

The future of Wi-Fi is already here. 802.11ax (*Wi-Fi 6*) addresses some of today's biggest high density and performance challenges – increasing capacity by up to 4x and improving spectral efficiency to benefit both 2.4 GHz and 5 GHz bands in a variety of environments.



#### A<sup>3</sup> Network Access Control

A<sup>3</sup> is a powerful Network Access Security solution that includes functionality for onboarding, authentication and network access control for ALL devices on the access network.



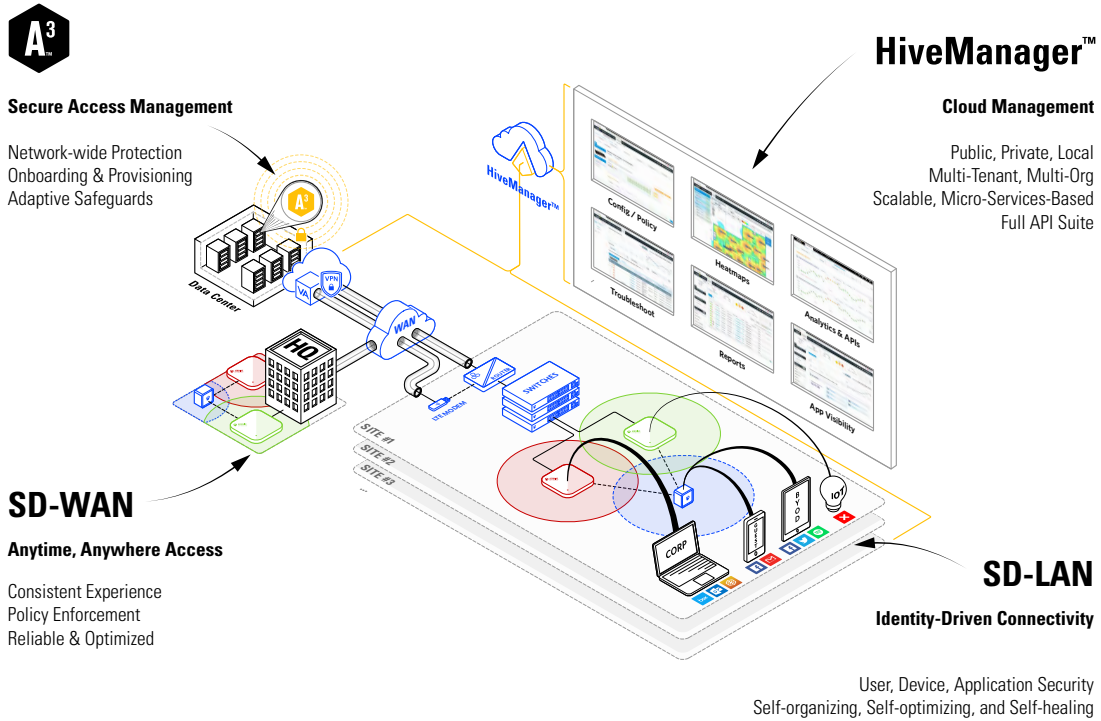
#### AI-Driven HiveManager™

HiveManager Shortcuts, a unique voice-driven, AI-powered interface to Aerohive's network management system, enables IT professionals to accomplish more in less time. Gain anytime, anywhere access to powerful client and networks analytics enabled by AI and ML.

### What Analysts are Saying

*"Aerohive is a Major Player in this IDC MarketScape. Founded in 2006, the company is a pioneer in cloud-managed WLAN. Aerohive's solution is inherently scalable and may be a good choice for growing and established distributed organizations"*

– IDC MarketScape: Worldwide Enterprise WLAN Vendor Assessment,



Moving the Industry Forward

**Industry-First:** Enterprise-grade Pluggable AP, 802.11ax portfolio, Room Area Network (RAN) and SaaS (software-as-a-service) cloud network management.

**Out-of-Band Cloud:** Devices hold no dependency to the Aerohive cloud – own what you purchase. This design aids regulatory compliance, optimal network performance and uninterrupted uptime.

**Choice & Flexibility:** Private & public cloud management & hosting flexibility for any requirement.

**Subscription-Free management:** Aerohive Connect combines enterprise connectivity with subscription-free cloud management.

**Cloud-Driven AI:** Aerohive devices combine cloud processes with HiveOS algorithms to adapt to any environment and ensure optimum performance and operation at all times.

**No Feature Licenses:** A single, universal management license. It really is that simple.

**Secure People & Things:** Bridging the gap between PSK (Private Shared Key) and 802.1X, PPSK (Private Pre Shared Key) provides secure and intuitive connectivity for guests and IoT.

**Secure Places:** Private Client Groups (PCG) facilitates the world’s first Room Area Network (RAN) solution with mini-private networks for each user and room.

**Secure... Everything:** Aerohive’s A<sup>3</sup> is a vendor-agnostic solution, delivering complete secure access management for all wired and wireless clients on the network.

**Plug & Play:** Using zero-touch provisioning, an Aerohive device will automatically contact the cloud system for configuration, software updates and policy.

Who We Serve

11+ years serving over **30,000 customers**, including:



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